

MINISTRY OF INDUSTRY AND TRADE
HANOI BEER ALCOHOL AND BEVERAGE
JOINT STOCK CORPORATION

THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Ha Noi,, 2025

PROPOSAL TO THE GENERAL MEETING OF SHAREHOLDERS
Re: Approval of the 2024 financial statements and profit distribution plan

To: 2025 Annual General Meeting of Shareholders

- Pursuant to the Law on Enterprises No. 59/2020/QH14 dated June 17th, 2020;
- Pursuant to Decree No. 140/2020/NĐ-CP dated November 30th, 2020;
- Pursuant to Circular No. 16/2023/TT-BTC amending Circular No. 36/2011/TT-BTC on guidelines for state capital investment in enterprises, dated March 17th, 2023;
- Pursuant to the Charter of Hanoi Beer Alcohol and Beverage Joint Stock Corporation;
- Pursuant to the 2024 Separate financial statements and the 2024 Consolidated financial statements of Hanoi Beer Alcohol and Beverage Joint Stock Corporation (“HABECO”), which have been audited by Nhan Tam Viet Auditing Company Limited,

The Board of Directors of Hanoi Beer Alcohol and Beverage Joint Stock Corporation respectfully submits to the General Meeting of Shareholders for approval of the 2024 financial statements and profit distribution plan as follows:

1. Approval of 2024 financial statements:

The Corporation’s 2024 Separate financial statements and 2024 Consolidated financial statements have been audited by Nhan Tam Viet Auditing Company Limited following Vietnamese Accounting Standards (VAS), the Vietnamese Accounting System, and relevant State regulations. These financial statements have been duly approved by the Board of Directors of Hanoi Beer Alcohol and Beverage Joint Stock Corporation and publicly disclosed as required on the official website: <http://www.habeco.com.vn>.

The Board of Directors respectfully submits to the General Meeting of Shareholders for approval the audited separate and consolidated financial statements for 2024, which include the following key financial indicators:

Unit: VND

No.	INDICATORS	SEPERATE FINANCIAL STATEMENTS (VND)	CONSOLIDATED FINANCIAL STATEMENTS (VND)
I	Total assets	5,725,926,982,651	7,259,200,002,724
1	Current assets	3,725,497,391,312	5,352,518,818,851
2	Long-term assets	2,000,429,591,339	1,906,681,183,873
II	Resources	5,725,926,982,651	7,259,200,002,724
1	Liabilities	1,465,784,790,786	1,992,820,227,026
2	Owner's equity	4,260,142,191,865	5,266,379,775,698
2.1	Owner's contribution capital	2,318,000,000,000	2,318,000,000,000
2.3	Business promotion fund	1,083,800,291,522	1,540,865,646,123
2.4	Other funds	11,432,027,465	11,432,027,465
2.5	Retained profit after tax	846,909,872,878	722,092,432,295
2.6	Non-controlling interests	0	673,238,677,639
2.7	Funding sources	0	420,000,000
2.8	Fund to form fixed assets	0	330,992,176
3	Net revenue from sales and provision of services	5,728,183,113,030	8,218,412,128,598
4	Net profit from operating activities	448,134,301,368	488,759,121,443
5	Total profit before tax	463,942,513,802	506,841,566,884

No.	INDICATORS	SEPERATE FINANCIAL STATEMENTS (VND)	CONSOLIDATED FINANCIAL STATEMENTS (VND)
6	Profit after tax	368,800,516,618	391,140,013,450
6.1	Profit after tax of the parent company		370,706,599,958
6.2	Profit after tax of non-controlling shareholders		20,433,413,492

(The above figures are extracted from the HABECO's audited 2024 Separate and Consolidated financial statements).

The basis of the audit opinion on the separate and consolidated financial statements: In our opinion, the financial statements fairly and accurately reflect, in all material respects, the financial position of Hanoi Beer Alcohol and Beverage Joint Stock Company as of December 31st, 2024, and the results of its operations and cash flows for the financial year then ended, following accounting standards, the Vietnamese accounting regime, and relevant legal regulations regarding the preparation and presentation of financial statements.

2. Approval of profit distribution plan for 2024:

Unit: VND

No.	Indicators	Amount	Note
I	Total profit after tax 2024	368,800,516,618	The profit after tax in 2024 on the 2024 Separate financial statements of HABECO
II	Undistributed profit from the previous year	10,769,050,005	
III	Distribution of profit after tax in 2024	379,569,566,623	
1	Appropriation to the Parent Company's funds	67,536,863,896	



No.	Indicators	Amount	Note
1.1	Reward and welfare fund of the Parent Company	66,240,863,896	Following the Decree No. 53/2016/NĐ-CP dated June 13 th , 2016, and Circular No. 28/2016/TT-BLĐTBXH dated September 1 st , 2016
1.2	Reward fund of the Board of Management	1,296,000,000	
2	Dividend payment 2024	305,976,000,000	
-	Payment ratio (%)	13.2%	
3	Remaining undistributed profit	6,056,702,727	Due to the decimal fraction in the dividend payout ratio, the remaining undistributed profit amounts to 6,056,702,727 VND. This remaining profit will be carried forward and included in the dividend payment for the following year.

Respectfully ask for the consideration and approval of the General Meeting of Shareholders.

Best regards!

**O/B THE BOARD OF DIRECTORS
CHAIRMAN**

Recipients:

- Above;
- BoD;
- BoS;
- Archive: AD, TV.

TRAN DINH THANH